

**VERIZON**  
**UP TO SPEED LIVE**  
January 10, 2023 12:00 PM ET

>>> HEY, EVERYONE, THANK YOU SO MUCH FOR JOINING US TODAY FOR UP TO SPEED LIVE.

WE'RE SO EXCITED TO BE HERE TODAY.

RAQUEL, RIGHT?

>> I'M SO EXCITED TO BE HERE WITH ALL THE IMPORTANT BUSINESS UPDATES FROM ACROSS THE BUSINESS WITH YOU.

>> I'M SO EXCITED FOR US.

LET'S JUST JUMP RIGHT IN.

WE'D LIKE TO START TODAY'S SHOW WITH AN UPDATE ON THE STORM IN NORTHERN CALIFORNIA THIS PAST WEEKEND.

LET'S TAKE A LOOK AT SOME PHOTOS.

THE AREA WAS HIT WITH A SERIES OF ATMOSPHERIC RIVERS AND CYCLONES THIS WEEK CAUSING FLOODS, LANDSLIDES, AND POWER OUTAGES AFFECTING MILLIONS OF PEOPLE IN THE WEST.

>> NO MATTER ARE THE WEATHER, IT'S WHAT WE DO.

VERIZON IS DESIGNED TO WITHSTAND EXTREME WEATHER WITH BATTERY AND BACKUP GENERATORS TO MINIMIZE SYSTEM DISRUPTION IF COMMERCIAL POWER IS LOST.

>> AND OF COURSE SAFETY IS OUR NUMBER ONE PRIORITY.

AND YOU CAN BET OUR ENGINEERS ARE WORKING AROUND THE CLOCK TO RESPOND QUICKLY TO ANY NETWORK ISSUES, SO OUR CUSTOMERS CAN STAY CONNECTED WHEN IT MATTERS MOST.

NOW ON TO SOME OTHER TOPICS.

LAST THURSDAY WAS A BIG DAY FOR OUR VERIZON BUSINESS GROUP AS THEY CAME TOGETHER IN PERSON AND VIRTUALLY AROUND THE WORLD FOR THEIR KICKOFF TO DISCUSS HOW THEY WILL DELIVER BIG IN 2023.

I WAS ON-SITE TO WITNESS THE EXCITEMENT AND I CAUGHT UP WITH SOME V TEAMERS AND VERIZON BUSINESS GROUPS CEO SAMPATH.

HERE'S WHAT THEY HAD TO SAY.

>> LOOKING FORWARD TO MY TEAM DELIVERING AND FIXING EVERYTHING FOR OUR CUSTOMERS, OUR SALES TEAM SELLING MORE, BRINGING OUR REVENUE IN AND CLOSING ORDERS.

>> IT'S EXCITING THAT WE'RE GOING TO BE GOING INTO 2023 WITH THE INITIATIVES, IT JUST REALLY FOCUSING ON OUR CUSTOMERS, PROTECTING THE BASE, GROWING THE BASE, MAKING SURE WE'RE SELLING THE STAFF AND BRINGING THAT VALUE ADD TO OUR CUSTOMERS AND DRIVING THAT MESSAGE FORWARD.

>> WE'RE GOING TO HAVE MORE OF EVERYTHING.

MORE NETWORK, MORE C-BAND, MORE CAPABILITIES.

I'M EXCITED.

>> WHAT I'M MOST EXCITED ABOUT IS THE ACTUAL CHANGE.

WE TALK ABOUT CHANGE A LOT, BUT THERE'S A DIFFERENT ENVIRONMENT.

WE'RE LEANING IN TO CHANGING AND MAKING THINGS BETTER.

>> I'M SUPER EXCITED ABOUT FIXED WIRELESS ACCESS.

WE'RE READY TO GO WITH 4G AND 5G AND BRING FIOS ALONG WITH US.

IT'S ALL ABOUT 5G THIS YEAR FOR ME AND MY TEAM.

>> THERE'S SO MUCH ENERGY IN THE BUSINESS RIGHT NOW.

WE HAD AN INCREDIBLE 2022 WITH STRONG MOMENTUM ACROSS THE BUSINESS LINES.

MOMENTUM BEGETS MOMENTUM AND THE BEST WAY TO GET IT IS TO START TODAY AND I'M SO HAPPY TO BE HERE.

>> I LOVE THE ENERGY.

LET'S KEEP IT UP FOR THE REST OF THE YEAR.

AND ON TO SOME OTHER VERIZON BUSINESS NEWS.

VERIZON BUSINESS RECENTLY ANNOUNCED THAT ITS PRIVATE 5G WIRELESS NETWORK IS LIVE AT THE SMART FACTORY AT WICHITA.

THE SMART FACTORY IS A NEW IMMERSIVE CENTER CREATED BY DELOITTE THAT HELPS COMPANIES CREATE INNOVATIVE SOLUTIONS TO INCREASE QUALITY, PRODUCTIVITY AND SUSTAINABILITY.

YOU MIGHT BE ASKING WHAT'S VERIZON'S ROLE?

VERIZON WILL HELP CUSTOMERS INNOVATE THEIR CONNECTIVITY AND USE OF DATA WITH SELECT USE CASES LIKE INCREASED SHOP FLOOR VISIBILITY, IMPROVED QUALITY ASSURANCE AND REDUCED DEFECTS, MATERIAL HANDLING, AUTOMATION, AND WORKPLACE SAFETY.

AND NOW HERE'S NEWS HIGHLIGHTING HOW WE SHOW UP AS A COMPANY.

TODAY VERIZON WAS NAMED NUMBER 6 BY JUST CAPITAL AND CNBC IN THE 2023 RANKINGS OF AMERICA'S MOST JUST COMPANIES.

THEIR RANKING IS AN IMPORTANT COMPREHENSIVE EVALUATION OF HOW THE NATION'S LARGEST CORPORATIONS PERFORM ON THE ISSUES THAT MATTER MOST TO AMERICANS TODAY LIKE CREATING JOBS IN THE U.S., PROTECTING CUSTOMER PRIVACY, MINIMIZING POLLUTION, AND MORE.

NOW THIS IS A BIG DEAL AND IT'S A TESTAMENT TO YOU, THE V TEAM, FOR THE WORK YOU DO EVERY DAY FOR YOUR FELLOW EMPLOYEES, OUR CUSTOMERS, COMMUNITIES, THE ENVIRONMENT, AND OUR SHAREHOLDERS. AND NOW MOVING ON TO OUR LATEST AND GREATEST DEALS AND PROMOS YOU DON'T WANT TO MISS.

HERE'S THE DEAL.

IF YOU DON'T KNOW, FOR A LIMITED TIME, WE'VE MADE OUR WELCOME UNLIMITED PLAN EVEN MORE AFFORDABLE.

IT'S NOW JUST \$25 PER LINE PER MONTH FOR FOUR LINES WHEN YOU BRING FOUR PHONES TO VERIZON.

AND WE ADDED A THREE-YEAR PRICE GUARANTEE, WHICH MEANS MORE SAVINGS ON THE NETWORK YOU DESERVE UNTIL 2025.

MAKE SURE TO SHARE WITH YOUR FRIENDS AND FAMILY DISCOUNT FOR ADD SAVINGS ON PRE AND POST-PAID MOBILE ACCOUNTS AND \$10 A MONTH OFF FIOS GIGABIT CONNECTION WHEN THEY SWITCH TO VERIZON ONLINE.

YOU CAN SIGN UP ON THE FRIENDS AND FAMILY PAGE WHICH WILL BE LINKED IN TODAY'S STORY.

>> RAQUEL, I LOVE THAT WE CAN OFFER THAT SPECIAL DISCOUNT FOR FRIENDS AND FAMILY.

IT MAKES A DIFFERENCE, EVERY DOLLAR YOU CAN SAVE, RIGHT?

>> ABSOLUTELY.

AND SPEAKING FOR FAMILY AND ALL OUR PARENTS OUT THERE, THE GIZMO WATCH 3 IS THE GREATEST ADDITION TO AWARD-WINNING KIDS' SMARTWATCHES THAT GIVES YOU PIECE OF MIND THAT YOUR CHILDREN ARE SAFE WHILE THEY'RE HAVING FUN.

THE GIZMO WATCH THREE IS AVAILABLE IN BLUE CLAY AND MINT COLORS FOR \$4.17 A MONTH FOR 24 MONTHS ON VERIZON DEVICE PAYMENT.

AND WE'VE GOT A GREAT DEAL IF YOU NEED MORE THAN ONE GIZMO WATCH. FOR A LIMITED TIME, IF YOU BUY ONE GIZMO WATCH 3, WE'LL GIVE YOU 100 BUCKS OFF A SECOND ONE SO YOUR KIDS WON'T BE FIGHTING OVER WHO GETS TO WEAR IT.

BUT RAQUEL, I WAS SUCH A GOOD KID, I DIDN'T FIGHT OVER ANYTHING WHEN I WAS LITTLE, DID YOU?

>> I HAD TWO SISTERS, SO I'M THINKING THIS DEAL IS PRETTY GOOD.

>> THAT'S A PRETTY GOOD DEAL.

BUT YOU KNOW WHAT'S EVEN BETTER?

WHEN WE GET TO SEE THE IMPACT OUR PRODUCTS HAVE ON OUR CUSTOMERS AND OUR VERY OWN V TEAMERS.

V TEAM, PRIYANSH NIGAM.

AND THE AMAZING TWIST HERE IS OUR GIZMO WATCH, WHICH IS ONE OF THE PRODUCTS I OVERSEES HELPED BRING HIS SON BACK TO SAFETY WHEN HIS FAMILY NEEDED IT MOST.

HERE'S HIS STORY.

>> I'M PRIYANSH NIGAM, I LIVE IN ATLANTA, GEORGIA.

I LEAD THE TEAM FOR IOT AND AFTERMARKET TELEMATICS.

I GREW UP IN A SMALL TOWN IN INDIA.

I MET MY WIFE IN GRAD SCHOOL.

WE'VE BEEN MARRIED FOR 15 YEARS NOW.

WE HAVE TWO CHILDREN.

MY DAUGHTER IS 12 YEARS OLD AND MY SON IS 7.

WHEN HE WAS AROUND THE 9, 10 MONTH AGE, HE DIDN'T CRAWL AND I STARTED NOTICING THAT WHEN YOU ARE COMMUNICATING WITH HIM, HE'S NOT LOOKING AT YOUR FACE.

I STARTED LOOKING FOR DEVELOPMENT PEDIATRICIANS TO EVALUATE HIM AND HE SHARED THE NEWS WITH US THAT HE'S ON THE AUTISM SPECTRUM. OUR FOCUS SHIFTED TO WHAT CAN WE DO TO HAVE A BETTER OUTCOME FOR HIM.

ME AND MY WIFE INVESTED SO MUCH TIME FROM OUR MILESTONE PERSPECTIVE, WE PUT FULL ATTENTION ON HIM TO MAKE SURE THAT HE ACHIEVES THOSE MILESTONES.

HE'S SUCH AN AMAZING CHILD.

WHEREVER HE IS, EVERYONE IS HAPPY.

HE WANTS TO SMILE.

HE LIKES TO INTERACT WITH OTHERS.  
HE'S MOST OF THE TIME IN HIS OWN WORLD.  
WE ABSOLUTELY ADORE HIM, LOVE HIM.  
ADVERSITIES BRING OUT BEST IN YOU.  
HE HAS MADE US BETTER INDIVIDUALS, BUT ALSO INCREASED THE BONDING  
THAT WE SHARE WITHIN THE FAMILY.  
HIS SAFETY IS OF PARAMOUNT IMPORTANCE TO US.  
I THINK MOST OF THE PARENTS OF SLIGHT RISK OR ESCAPE RISK IS ONE OF  
THE KEY CONCERNS THAT THEY HAVE.  
HE WOULD BOLT OUT OF THE HOUSE.  
HE WAS NOT ABLE TO COMMUNICATE.  
HE WILL NOT SAY WHERE HOME IS.  
HIM WEARING A GIZMO WATCH PROVIDES SO MUCH PEACE OF MIND TO US.  
WE USE THE REAL TIME TRACKING CAPABILITY WHEN THE GIZMO WATCH  
USES VERIZON NETWORK, COVERAGE OF VERIZON IS UNPARALLEL OF ANY  
OTHER CARRIER IN THE U.S.  
WHEN HE LEAVES SCHOOL, WE GET NOTIFICATION THAT HE'S NOT IN THE  
CIRCLE THAT HE'S SUPPOSED TO BE SO WE KNOW THE BUS HAS LEFT.  
ONE DAY HE HAD A CHANGE OF BUS DRIVER AND SHE DIDN'T REALIZE HE  
WAS ON THE BUS.  
WE WERE WAITING FOR HIM AND DOING THE RELEVANT TIME TRACK AND  
REALIZED IT DID NOT STOP AND IT JUST WENT STRAIGHT.  
WE IMMEDIATELY CALLED THE SCHOOL.  
SO THEY REACHED OUT TO THE DRIVER AND THEN HE WAS BACK TO  
SCHOOL.  
WE HAVE THAT PEACE OF MIND THAT WE ARE ABLE TO FIND WHERE HE IS.  
THE BIGGEST CHALLENGE IS NOT ONLY FOR THE INDIVIDUALS, BUT FOR THE  
FAMILIES.  
WE CAN SEE HOW TECHNOLOGY CAN MAKE DIFFERENCES.  
ON THE VERIZON SIDE, A LOT OF HEART BEING PUT HERE TO THINK ABOUT  
HOW WE CAN USE GIZMO PLATFORM WHERE WE CAN HELP AUGMENT THE  
CAPABILITIES THAT COULD BE USED BY THE CHILDREN TO HAVE A BETTER  
WAY OF COMMUNICATING.  
SO WE KEEP ON CHURNING ON THOUGHTS, IDEAS, EVALUATING IT.  
MOST IMPORTANT PART OF MY JOB IS THAT I CAN USE THE PRODUCTS I  
CREATE.  
MY KIDS, THEY ARE THE ACTUAL CUSTOMERS AND THEY PROVIDE ME  
FEEDBACK.  
THAT'S MY MOTIVATION.  
EVERY DAY OUR FOCUS IS TO MAKE SOMETHING THAT IS A BETTER USE OR  
MAKES LIFE EASIER FOR EVERYONE.  
>> WASN'T THAT AN AMAZING STORY?  
JUST A TESTAMENT TO THE TRUE VALUE THAT TECHNOLOGY CAN BRING ALL  
OF US.  
AND TEAM, WE'RE ALWAYS LOOKING FOR MORE GREAT STORIES TO CHERYL  
LIFE PRIYANSH'S.

SO IF YOU HAVE ONE OR IF YOU KNOW A V TEAMER WHO DOES, SEND US AN EMAIL TO GOOD@VERIZON.COM.

NOW ON TO SOME CITIZEN VERIZON NEWS.

VERIZON WAS INVITED TO PARTICIPATE AS EVALUATORS OF THE JUNIOR ACHIEVEMENT COMPANY PROGRAM WHICH EMPOWERS HIGH SCHOOL STUDENTS TO SOLVE A PROBLEM IN THEIR COMMUNITIES.

THE THREE V TEAMERS YOU SEE IN THIS PICTURE HAD THE CHANCE TO MEET THE MEMBERS OF THE WINNING TEAM PSA ARTESANAIS OF BAGRE, A SMALL TOWN IN NORTHERN BRAZIL.

THEY USED AWAY BERRIES TO -- ACAI BERRIES TO MAKE JEWELRY.

>> THEY'RE HELPING CHANGE THE LIVES OF THE PEOPLE IN THEIR CITY AND NOW THEY CAN MAKE A PROFIT OFF SELLING THESE PRODUCTS.

>> ISN'T THAT JUMP A GREAT IDEA?

I'VE SEEN THESE IN MARKETS AND THEY'RE BEAUTIFUL AND IT'S AN INNOVATIVE IDEA, WHICH I LOVE.

AS A REWARD FOR THEIR VICTORY, THE TEAM WAS GIVEN A TRIP TO VERIZON HEADQUARTERS IN SAO PAULO FOR THEIR INNOVATIVE IDEAS.

BEAUTIFUL ACCESSORIES.

V TEAM, IT'S TIME TO NOTE DOWN IMPORTANT INFORMATION FOR YOUR CALENDARS.

THIS UPCOMING MONDAY JANUARY 16TH IS MLK JR. DAY.

OUR BOLD EMPLOYEE RESOURCE GROUP IS REMINDING US THAT MLK JR. DAY SHOULD BE SELECTED BY VOLUNTEERING OUR TIME.

V TEAMERS CAN PARTICIPATE VIRTUALLY BY WALKING FOR JUSTICE AND COMPLETING ONE OF THE MANY VOLUNTEER OPPORTUNITIES AVAILABLE ON OUR CITIZEN VERIZON VOLUNTEERS PORTAL.

WE'LL HAVE A LINK IN TODAY'S STORY WITH MANY GREAT OPTIONS THAT YOU SHOULD PARTICIPATE IN.

AND I KNOW THIS ONE IS A FEW WEEKS AWAY, BUT REMEMBER THAT ON TUESDAY, JANUARY 24TH OUR LEADERS WILL BE SHARING OUR Q4 EARNINGS RESULTS RIGHT HERE ON UP TO SPEED.

NOW TEAM, WE'RE ALMOST AT THE END OF THE SHOW, BUT WE WANTED TO TAKE A MOMENT TO INVITE A V TEAMER WHO'S BEEN WATCHING THE SHOW LIVE HERE AT OUR BASKING RIDGE LOBBY UP TO TALK TO US HERE.

SO COME ON IN HERE.

DON'T BE SHY.

CAN YOU TELL US YOUR NAME AND WHAT YOU DO HERE AT VERIZON?

>> YEAH.

MY NAME IS -- I'M A SENIOR MANAGER IN CLIENT SERVICES TEAM HERE AT BASKING RIDGE.

MY CURRENT SCHEDULE AS US IN OFFICE ONE DAY A WEEK, SOMETIMES TWO.

FAVORITE PART OF COMING IN IS ACTUALLY SEEING PEOPLE AGAIN.

GETTING AWAY FROM THE HOUSE, THE DOG, THE KIDS AND PARTAKING AND SHARING WITH MY COLLEAGUES AND JUST BEING ABLE TO GET A CUP OF COFFEE WITH THEM.

SPECIAL SHOUT-OUT, OBVIOUSLY, TO MY SERVICE DELIVERY PROJECT MANAGEMENT TEAM, AND GLAD TO BE BACK AT THE OFFICE EVEN IF IT'S ONE DAY A WEEK.

THANK YOU SO MUCH FOR HAVING ME.

>> ALL RIGHT.

THANK YOU SO MUCH.

>> YOU DID GREAT.

THANK YOU FOR SHARING THAT WITH THE V TEAM.

THAT WAS A LOT OF FUN AND WE LOVE TO, YOU KNOW, GET TO KNOW MORE V TEAMERS AS WE SEE THEM IN THE HALLWAYS AND ALL THAT.

IF WE SEE YOU, COME UP, LET'S CHAT.

MAYBE YOU COULD BE ON IN FUTURE EPISODES.

WELL, TEAM, THAT'S ALL THAT WE HAVE FOR YOU TODAY.

THANK YOU SO MUCH FOR TUNING IN.

WE HOPE YOU GUYS HAVE A FANTASTIC REST OF YOUR TUESDAY.

>> YEP.

AND TILL NEXT TIME.

>> YOU'RE UP TO SPEED.