VERIZON UTS WEBCAST FRIDAY, APRIL 10, 2020 12 P.M. EASTERN TIME

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- >> THE NETWORK HAS TO BE PREPARED TO ABSORB WHATEVER IS GOING TO COME ITS WAY.
- >> WE'RE ALWAYS PREPARING.
- >> MAKING SURE THE NETWORK IS WORKING ALL THE TIME.
- >> WE'RE CONSTANTLY PREPARING AND MONITORING AND TAKE THAT VERY SERIOUSLY.
- >> THE MOST REWARDING THING WE DO IS SEE A CUSTOMER COMMUNICATE BACK TO THEIR LOVED ONE.
- >> THAT'S WHY WE DO WHAT WE DO.
- >> WE'RE RELENTLESSLY COMMITTED TO THE NETWORK.
 SO IN TIMES LIKE THIS AMERICA CAN STAY CONNECTED TO WORK, SCHOOL,
 AND MOST IMPORTANTLY, TO EACH OTHER.
- >> MOST PEOPLE THINK OF VERIZON AS A RELIABLE PHONE COMPANY.
- >> BUT TO BUSINESSES, WE'RE A RELIABLE PARTNER.
- >> WE'RE ENGINEERS.
- >> CLOUD ARCHITECTS.
- >> DEVELOPERS.
- >> DATA SCIENTISTS.
- >> WE KEEP COMPANIES READY FOR WHAT'S NEXT.
- >> WE DO THINGS LIKE PROTECT THEIR DATA.
- >> WITH SECURITY BUILT RIGHT INTO THEIR BUSINESS.
- >> WE VIRTUALIZE THEIR OPERATIONS WITH SOFTWARE-BASED NETWORK TECHNOLOGIES.
- >> EVEN BUILD AI INTO THE CUSTOMER EXPERIENCES.
- >> WE ALSO KEEP THEM READY FOR THE NEXT BIG OPPORTUNITIES.
- >> LIKE 5G.
- >> IT'S GOING TO MAKE THINGS JUST INCREDIBLE.
- >> ALMOST ALL THE FORTUNE 500 PARTNER WITH US.

- >> PLUS THOUSANDS OF OTHER COMPANIES OF ALL SIZES.
- >> NO MATTER WHAT BUSINESS YOU'RE IN DIGITAL TRANSFORMATION NEVER STOPS.
- >> VERIZON KEEPS BUSINESS READY.
- >> THE NETWORK HAS TO BE PREPARED TO ABSORB WHATEVER COMES ITS WAY.
- >> WE'RE ALWAYS PREPARE.
- >> MAKING SURE THE NETWORK IS WORKING ALL THE TIME.
- >> WE'RE CONSTANTLY MONITORING AND PREPARING AND TAKE THAT RESPONSIBILITY VERY SERIOUSLY.
- >> THE MOST REWARDING THING WE DO IS WHEN WE SEE A CUSTOMER COMMUNICATE BACK TO THEIR LOVED ONES.
- >> THAT'S WHY WE DO WHAT WE DO.
- >> WE'RE TIRELESSLY COMMITTED TO THE NETWORK SO IN TIMES LIKE THIS AMERICA CAN STAY CONNECTED TO WORK, SCHOOL, AND MOST IMPORTANTLY TO EACH OTHER.
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- >> VERIZON KEEPS BUSINESS READY.
- >> THE NETWORK HAS TO BE PREPARED TO ABSORB WHATEVER IS GOING TO COME ITS WAY.
- >> WE'RE ALWAYS PREPARING.
- >> MAKE SURE THAT THE NETWORK IS WORKING ALL THE TIME.

WE ARE CONSTANTLY LOOKING AT IT AND MONITORING IT AND TAKE THAT RESPONSIBILITY VERY SERIOUSLY.

- >> THE MOST REWARDING THING ABOUT WHAT WE DO IS WHENEVER WE'RE ABLE TO SEE A CUSTOMER COMMUNICATE BACK TO THEIR LOVED ONES.
- >> THAT IS WHY WE DO WHAT WE DO.
- >> WE'RE RELENTLESSLY COMMITTED TO THE NETWORK SO IN TIMES LIKE THIS AMERICA CAN STAY CONNECTED TO WORK, SCHOOL, AND MOST IMPORTANTLY. TO EACH OTHER.
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- >> NO MATTER WHAT BUSINESS YOU'RE IN, DIGITAL TRANSFORMATION NEVER STOPS.
- >> VERIZON KEEPS BUSINESS READY.
- >> JEREMY GODWIN: WELL, GOOD AFTERNOON, GOOD MORNING, AND GOOD EVENING TO FOLKS TUNING IN AROUND THE WORLD. WELCOME TO UP TO SPEED LIVE.

EVERY DAY WE'VE BEEN JOINED BY HANS AND CHRISTY.
THIS IS OUR 20TH DAY DOING THIS IN A ROW.
BUT TODAY I ASKED HANS AND CHRISTY TO GIVE ME THEIR TIME.
I WANT TO SHARE A STORY WITH YOU THAT WILL GIVE YOU SOME HOPE.
AND A THANKS TO ALL THE V-TEAMERS OUT THERE DOING THE JOBS YOU ARE DOING EVERY SINGLE DAY.

I CAN'T THANK YOU ENOUGH FOR WHAT YOU'RE DOING TO KEEP FOLKS CONNECTED.

BUT I ALSO GET ASKED EVERY DAY FROM FOLKS AROUND THE WORLD ABOUT OUR TEAMMATES WHO HAVE COVID-19, AND WE DO HAVE SOME OF THOSE FOLKS.

I HAVE A STORY TO SHARE WITH YOU TODAY ABOUT STEVE WHO WORKS IN BASKING RIDGE.

HE AND HIS WIFE TESTED POSITIVE JUST A LITTLE UNDER A MONTH AGO. NOW THEY'RE DOING MUCH BETTER.

HE WANTS TO SHARE A MESSAGE WITH YOU.

HAVE A LOOK.

>> I WORK IN THE FINANCE TEAM.

WE LOOK AT THE STRATEGIES TO SEE WHERE OUR CAPITAL SPEND WILL BE BEST UTILIZED.

I GOT SICK ON THE 14TH OF MARCH.

STARTED FEELING A LITTLE BIT FEVERISH, CHILLS, ACHY.

LASTED FOR ABOUT SIX DAYS.

I DID LOSE SENSE OF TASTE AND SMELL.

SAW MY PRIMARY CARE PHYSICIAN.

SO BASICALLY HIS DIAGNOSIS WAS BASICALLY YOU COULD HAVE A MILD CASE OF COVID-19 OR IT COULD HAVE BEEN SOMETHING ELSE ALTOGETHER. SO WHEN MY WIFE CAME DOWN WITH IT, FURTHER TESTING WITH MY WIFE IT PROVED POSITIVE THAT WE BOTH ADD COVID-19.

LOOKING BACK AT IT, I'M GLAD THAT THE TWO OF US PULLED THROUGH. WE KEPT A CLOSE EYE ON OUR CHILDREN TO MAKE SURE THEY'RE OKAY. MY DAUGHTER WOULD CONSTANTLY CHECK ON ME AND SEE IF THE I WANTED EVERYTHING.

SHE WAS COUNTING DOWN THE DAYS UNTIL SHE COULD GIVE ME A HUG. I THINK IT WENT WELL.

AN ANTHEM BLUE CROSS REGISTERED NURSE CALLED ME AT THE HOUSE TO SEE HOW I WAS.

IF THERE WERE ANY QUESTIONS I HAD, THERE WAS A 24/7 HOT LINE TO REACH THEM AND SPEAK WITH THEM DIRECTLY WITH ANY CONCERNS. ONE OF THE THINGS MY DOCTOR GAVE ME A HEADS UP ON IT, WHEN I'M UP TO IT, GO DOWN TO THE HOSPITAL AND DONATE PLASMA TO THE FOLKS WHO ARE GOING TO NEED IT GOING FORWARD.

I'M DEFINITELY GOING TO LOOK INTO TAKING CARE OF THAT.

FOR THOSE WHO ARE GOING THROUGH THIS OR HAVE A LOVED ONE THAT IS GOING THROUGH THIS, STAY IN TOUCH WITH THEM.

I CAN'T TELL YOU HOW OFTEN NOW I'M CONTACTING MY FAMILY THAT LIVE IN NEW YORK TO SEE HOW THEY'RE DOING.

IN TEND, WE'LL GET THROUGH IT.

YOU KNOW?

WE JUST HAVE TO PERSEVERE, PUSH THROUGH, AND STAY TOGETHER.

>> JEREMY GODWIN: WOW.

STEVE, THANKS SO MUCH FOR SHARING THAT MESSAGE WITH US. AND THANK GOODNESS YOU AND YOUR FAMILY AND WIFE ARE DOING MUCH BETTER.

NEXT TIME I SEE YOU AROUND THE OFFICE IN BASKING RIDGE, FIRST COFFEE IS ON ME.

AND STEVE BRINGS UP SOMETHING IMPORTANT ABOUT STAYING CONNECTED WITH FRIENDS AND FAMILY.

I KNOW WE'VE SAID THAT A LOT.

BUT NOW MORE THAN EVER AS WE'RE GOING INTO THIS WEEKEND WHERE WE TYPICALLY SHARE SO MANY MOMENTS AND MEMORIES WITH ONE ANOTHER, HOW IMPORTANT IT WILL BE TO REACH OUT TO YOUR LOVED ONES, FIGURE OUT WAY TO CONNECT WITH THEM, A QUICK PHONE CALL, A TEXT MESSAGE.

NOW IS THE TIME TO DO IT.

WHAT WE'RE GOING THROUGH RIGHT NOW IS SO TOUGH ON EVERY SINGLE ONE OF US.

WITHOUT A DOUBT, WE SEE THE GOOD IN EVERYBODY THAT IS TRYING TO PULL PEOPLE THROUGH THIS.

THAT'S WHERE WE ARE RIGHT NOW.

AND THE THINGS WE'RE ALL DOING, MAKING A DIFFERENCE, TRYING TO FLATTEN THAT CURVE FOR GOOD, I CAN'T SAY ENOUGH HOW MANY TIMES DO WHAT YOU'RE DOING AND MAKE SURE YOU'RE STAYING SAFE.

ULTIMATELY, THOUGH, TO MY FELLOW V-TEAMERS, I AM SO PROUD TO CALL YOU A TEAMMATE AND THANK YOU FOR EVERYTHING YOU DO EVERY SINGLE DAY.

WHAT YOU'RE DOING RIGHT NOW IS TRULY AT OUR CORE OF WHAT WE DO. WE ARE KEEPING COMMUNITIES, FAMILIES, FRIENDS, CONNECTED WHEN THEY NEED IT MOST.

I'VE HEARD STORIES OF PEOPLE CONNECTING TO FOLKS THAT THEY HADN'T TALKED TO IN YEARS, OR EVEN UNFORTUNATELY SOME OF THOSE LAST WORDS THAT PEOPLE ARE SHARING FROM A HOSPITAL BED. THE WORK YOU'RE DOING KEEPING FOLKS CONNECTED, I WANT TO THANK YOU FOR THAT.

I HOPE YOU HAVE A GOOD WEEKEND.

WE WILL BE BACK WITH YOU NEXT WEEK.

I DO WANT TO SHARE ONE MORE VIDEO. THANKS.

REMEMBER, WE'LL GET THROUGH THIS TOGETHER, AS WE SAY HERE, FORWARD TOGETHER.

TOUGH TIMES DON'T LAST, TOUGH PEOPLE DO. THANK YOU FOR WHAT YOU DO. HAVE A GOOD WEEKEND. TAKE A LOOK.

>> WE'RE DOING INCREDIBLE PREVENTATIVE MAINTENANCE WORK IN OUR CENTRAL OFFICES TO ENSURE NETWORK RELIABILITY, AND WE'RE CONTINUING TO BUILD OUR NETWORK.

SO A HUGE EFFORT AROUND TO REENGINEER OUR BUSINESS, AND SHOWING UP HOW AND WHERE OUR CUSTOMERS WOULD EXPECT.

>> WE SHOULD ALL BE PROUD TO KNOW THAT WE ARE HERE ON THE FRONT LINES HELPING ALL OF OUR OTHER FIRST RESPONDERS.

>> I GOT AN E-MAIL FROM VERIZON.
IT WAS IN REGARDS TO THE VOLUNTEER OPPORTUNITIES.
THAT SOUNDS LIKE SOMETHING I'D DO.

>> IT'S REALLY AN HONOR TO BE A PART OF THOSE TYPES OF PROJECTS AND TO WATCH VERIZON RESOURCES REALLY RISE TO THE OCCASION.

>> I'M CONVINCED THAT OUR V-TEAMERS DON'T KNOW THE WORD NO. THEY ONLY SAY LET ME FIGURE IT OUT.

>> WE'VE IMPLEMENTED WHAT WE'RE CALLING OUR ESSENTIAL ON-SITE SERVICE COMPENSATION.

- >> LIKE A LOT OF YOU, WE ARE NOW WORKING FROM HOME, AS WELL.
- >> WE'D LOVE TO SHARE ALL YOUR GOOD-NEWS STORIES.
 THINGS THAT MAKE YOU SMILE, MAKE YOU LAUGH, MAKE YOU HAPPY.
- >> WITH ME DISPATCHING FROM HOME NOW, I WAKE UP, SAY GOOD-BYE TO MY FAMILY, LOOK AT THE WORK THAT I HAVE, AND I JUMP IN MY TRUCK, AND GO STRAIGHT TO MY FIRST JOB.
- >> WHERE WE WORK DOESN'T CHANGE HOW WE WORK.
 I'M GETTING NO LESS THAN THREE CALLS A DAY THANKING ME BECAUSE
 THEY KNOW WE'RE HERE.
- >> WE HAVE THE NETWORKS THAT SO MANY PEOPLE RELY ON TODAY. I'M SO PROUD OF THE WORK THAT YOU ALL ARE DOING TO KEEP THEM UP AND SUPPORTING OUR CUSTOMERS

SO THANK YOU SO MUCH.