

VERIZON
UP TO SPEED LIVE
October 18, 2021 12:00 PM ET

>> HELLO, EVERYONE.

HAPPY MONDAY TO ALL OF YOU.

THANK YOU FOR JOINING US FOR "UP TO SPEED LIVE."

OF COURSE, THE EXCITEMENT IS ALREADY BUILDING FOR WEDNESDAY'S BIG EVENT, IF YOU'RE WONDERING WHAT THAT BIG EVENT IS, IT IS, OF COURSE, OUR 3Q EARNINGS WEBCAST.

I AM JUST OUTSIDE THE SET THAT'S BEING BUILT RIGHT NOW.

AND WE'RE OBVIOUSLY HERE OUTSIDE THE BASKING RIDGE LOBBY.

YOU KNOW, OF COURSE, ABOUT OUR CHECK MARK HERE.

YOU'RE GOING TO SEE OUR LEADERS GATHERED.

WE'RE GOING TO BE TALKING TO HANS, TO MATT, AND WE'LL BE TALKING ABOUT ALL THE DIFFERENT WAYS THAT WE ARE CONTINUING TO WIN THIS YEAR, AND GROW, AND, OF COURSE, THEY'LL GIVE US A SNEAK PEEK BEHIND THE NUMBERS, SHARE THEIR PERSPECTIVE ON KEY PARTS OF THE BUSINESS.

AND I'D BE REMISS IF I DIDN'T MENTION THE CHANCE FOR YOU ALL TO WIN SOME FANTASTIC PRIZES.

IT'S ALMOST THANKSGIVING, SO WE ARE OFFERING A VERITABLE CORNUCOPIA OF PRIZES, IF YOU WILL, INCLUDING TWO GOOGLE NEST MINIS.

WE HAVE A SOUNDCORE MINI 3 PRO, ONE ANKER FLARE 2, A SONY SRS-XB23, TWO MOPHIE POWERSTATION GO RUGGED AC UNITS, ONE MOPHIE POWERSTATION, AND A MOPHIE WIRELESS CHARGING STAND PLUS.

I MEAN, WITH ALL OF THAT THAT WE'RE GIVING WAY, YOUR ODDS OF WINNING HAVE TO BE PRETTY GOOD.

WE KNOW YOU'RE STILL GOING TO BE WATCHING ANYWAYS FOR 3Q, BUT THIS SWEETENS THE DEAL.

SO WE WOULD LOVE FOR YOU TO JOIN US ON WEDNESDAY LIVE.

WE'LL BE STANDING OVER THERE WITH OUR LEADERS.

NOW, WHILE I DON'T EXACTLY KNOW WHAT WILL HAPPEN ON WEDNESDAY, THAT'S KIND OF THE BEAUTY OF IT, RIGHT?

YOU NEVER KNOW.

I CAN GUARANTEE THIS, THERE WILL BE SOME FUN, THERE WILL BE SOME MEMORABLE MOMENTS THAT YOU WILL NOT WANT TO MISS.

AND HOW CAN I BE SURE OF THAT?

WELL, AS THEY SAY, HISTORY HAS A WAY OF REPEATING ITSELF, AND IF YOU RECALL, HISTORY HAS BEEN BOTH EDUCATIONAL AND ENTERTAINING.

HERE IS A LITTLE REFRESHER.

>> FOUR TIMES A YEAR, THE V-TEAM COMES TOGETHER TO SEE HOW WE'RE DOING AS A COMPANY.

VETERAN V-TEAMERS WILL REMEMBER THAT EARNINGS RESULTS WEBCASTS HAVE A FAMILIAR CADENCE.

FOR EXAMPLE, WE KNOW WHO WILL BE THERE LEADING OFF.

BUT WHERE THEY WILL BE, WELL, THEY COULD BE JUST ABOUT ANYWHERE. EVEN ON THE MOON.

>> ANDY HAS MANAGED TO CROSS THE STREET.

WAS THE ELEVATOR WORKING OR DID YOU HAVE TO RUN THE STAIRS?

>> WE'VE SEEN OUR CFO NOT ONLY SHARE THE NUMBERS, BUT EXPLAIN THE MEANING BEHIND THEM.

>> YOU KNOW, WE DELIVERED ON THAT IN THE FIRST QUARTER.

WE HAD A VERY GOOD SET OF RESULTS HERE.

A GREAT WAY TO START THE YEAR IN A GOOD PLATFORM.

>> WE'VE SEEN V-TEAMERS FROM ALL OVER THE WORLD ASK THE BURNING QUESTIONS THAT ARE ON THEIR MINDS, AND WE'VE SEEN THOSE QUESTIONS ANSWERED

ON THE SPOT BY OUR SENIOR LEADERS.

BUT EARNINGS RESULTS ARE NOT JUST ABOUT LEADERS, BUT ABOUT ALL OF VERIZON, AND SO WE'VE ALSO MET SOME V-TEAMERS FROM EVERY BUSINESS AND EVERY ROLE, INCLUDING OUR INTERNS.

ONE OF THE MOST INSPIRING AND EMOTIONAL MOMENTS OF EVERY EARNINGS WEBCAST IS THE PRESENTATION OF THE CREDO AWARD.

FEW WILL FORGET WHEN ERMA BURGER WAS GIVEN THE AWARD AFTER WE HAD ENTERED THE PANDEMIC, OR WHEN WE SURPRISED RON LUNA WITH THE NEWS HE HAD WON.

AND OF COURSE WE REMEMBER HEARING FROM OUR LEADER AND CEO, HANS VESTBURG, OFFERING HIS PERSPECTIVE ON HOW WE'RE DOING.

>> I FEEL REALLY GOOD ABOUT HOW WE SHOWED UP FOR THIS COMPANY IN THE FIRST QUARTER.

>> HE MAY NOT GET INTO THE NITTY GRITTY OF WHAT WE SHOULD EAT FOR DINNER, BUT HE DEFINITELY HAS IDEAS ON WHAT WE SHOULD BE TALKING ABOUT AT THE TABLE.

>> I THINK YOU SHOULD TALK ABOUT THE CONTRIBUTIONS THAT ALL V-TEAMERS HAVE DONE TO THE GREAT RESULT ON THE SECOND QUARTER.

>> AND WE WRAP UP OUR TRIP DOWN MEMORY LANE AND LOOK FORWARD TO WEDNESDAY'S EARNINGS RESULTS WEBCAST.

WE KNOW WE'LL SEE SOME FAMILIAR FACES.

THERE WILL BE SOME SURPRISES, AND MOST IMPORTANTLY, THAT COMING OUT OF THE IT, WE'LL KNOW WHERE WE STAND AND WHERE WE'RE HEADED.

>> AND THERE YOU HAVE IT, FOLKS.

OUR BIG THANKS TO OUR TEAMS MATT FOR PUTTING ALL THAT TOGETHER, WALKING DOWN MEMORY LANE WITH US.

LOTS OF GREAT MEMORIES OF EARNINGS PAST, WHICH REMINDS ME, AS MATT

SAID, I DID -- I WAS A LITTLE WINDED, HEADING BACK UP TO THE OFFICES FROM THE STORE THERE.

BUT I'M LOOKING FORWARD TO IT, AND I HOPE YOU DO, TOO.

SO YOU DON'T WANT TO MISS OUT ON THE FUN, THE NEWS, MOST IMPORTANTLY, THE NEWS BEHIND THE NEWS.

SO PLEASE, BE SURE TO TUNE IN THIS WEDNESDAY AT NOON EASTERN.

IT'S SO IMPORTANT FOR US TO ALL COME TOGETHER, MOVE FORWARD TOGETHER, TUNE IN TO FIND OUT MORE ABOUT OUR GIVEAWAYS, OF COURSE, AND WHO MAY BE SURPRISED WITH THAT CREDO AWARD FOR THIS QUARTER.

THAT'S ALWAYS ONE OF THE HIGHLIGHTS OF OUR EARNINGS WEBCAST.

AND SPEAKING OF WINNING, THAT'S WHAT OUR V-TEAM KNOWS HOW TO DO.

I'M SURE A LOT OF YOU KNOW ABOUT THIS, BUT CHECK OUT THESE PICTURES OF OUR RETAIL FRIENDS UNBOXING THEIR BRAND EXPERIENCE AWARD TROPHIES.

THIS IS FROM RETAILX AND RETAIL TOUCHPOINTS.

VERIZON BEAT OUT MORE THAN 70 OTHER COMPANIES, WINNING MOST EFFECTIVE PIVOT STRATEGY.

CONGRATS FOR LIVING OUR ONE TEAM DREAM.

BIG SHOUTOUT TO OUR RETAIL TEAM.

ALL RIGHT, FOLKS.

SO THAT'S IT FOR TODAY.

HOPE YOU HAVE A GREAT MONDAY.

THANKS FOR STARTING YOUR WEEK WITH US.

AND AGAIN, THIS IS WHERE THE MAGIC WILL HAPPEN.

OUR CREW WILL CONTINUE TO WORK, AND I'LL CONTINUE TO MAKE SURE THAT WE'RE PUTTING TOGETHER ALL THE GREAT FINISHING TOUCHES AND SURPRISES, AND WE WILL SEE YOU BACK HERE WEDNESDAY FOR 3Q EARNINGS NOON EASTERN, AND HELPING TO CLOSE OUT TODAY'S SHOW, OUR TEAMMATES FROM OUR 5G LAB IN LONDON.

TAKE IT AWAY.

>> FROM LONDON, YOU'RE UP TO SPEED.